

Putting the Extra Figure Load of the Railroad Office on the Machine Where It Belongs

The drain on the Nation's man-power for military purposes will affect every industry and none more than the railroads.

Recourse must be had to every well-known substitute for that man-power. By placing their figure burden on the

MONROE Calculating-Adding Machine



where it properly belongs, the LACKAWANNA RAILROAD found the solution of their accounting problems in their station work.

Monroe ease and directness of operation—simply setting the numbers upon a standard flexible adding machine keyboard, then a forward turn for Addition and Multiplication and a backward turn for Subtraction and Division—reduce all railroad accounting to an easy, accurate machine process.

Since you do not put yourself to any expense or obligation, why not let a Monroe man call and show you or any assistant you may name just what substantial savings in time, money, and mistakes the Monroe is effecting in the offices of other prominent railroads of the country.

Use the coupon or your letterhead if you prefer.

Monroe Calculating Machine Co.

General Offices, Woolworth Bldg., New York

Plant at Orange, New Jersey

OFFICES IN PRINCIPAL CITIES

THE DELAWARE, LACKAWANNA & WESTERN RAILROAD COMPANY.

ACCOUNTING DEPARTMENT.

SCRANTON, PA.

File 0034.1

May 4, 1917

BERTRAM YOUNG,
AUDITOR FREIGHT & TICKET ACCOUNTS
A. W. LISAWA,
ASST. AUDITOR FREIGHT & TICKET ACCOUNTS

Mr. R. B. Hays
District Manager
Monroe Calculating Machine Co.
Woolworth Building, New York City.

Dear Sir:

Referring to your letter May 3: it was my impression that I had answered your letter of April 16.

As we are using and have been using the Monroe Calculating machine for the past two years, we find the machine can be used to better advantage at our local stations on original work, such as making extensions on shipping bills and verification of additions on out-bound waybills, also in adding and proving agents' daily reports of waybills received and issued.

The machines can also be used to advantage in the verification of extensions and footings on waybills received prior to the preparation of freight bills, which insures their correctness, and the collection of the proper charges from consignees. This obviates overcharge claims and subsequent collections of "balance due" bills.

To me the appealing features of this machine are:

Simplicity of operation.

The machine is self-proving because the multiplier is shown on the dial and when a mistake in multiplication has been made, it is only necessary to turn forward or reverse the crank the required number of times to obtain the right product.

I do not know of any other machine better adapted for Railroad station work, and I am recommending it wherever I feel the machine can be used to advantage.

Yours truly,

S

Send This Coupon and

learn without cost or
obligation what the

MONROE

will do on
your own
figure
work

To Monroe
Calculating
Machine Co.,
Woolworth Bldg.,
New York, N. Y.

Please give us (check
item desired):

☐ Further information concern-
ing the Monroe Calculating Ma-
chine and how it will save time in
the figure work in the railroad office.

☐ A demonstration in our own office.

Firm

Name

Individual's

Name

Address



A Shearing Cut Without Channels or Furrows

That is the kind Nicholson Files give. The teeth of Nicholson Files are so formed as to have a keen cutting edge combined with strength to withstand pressure, and ability to free themselves from chips.



While we carry over 6000 varieties in stock, there are two grand divisions of Nicholson Files, namely, the Increment Cut Files for all ordinary work, and the X-F Swiss Pattern Files for jewelers, watch and tool makers.

Nicholson Files are not only the standard of America, they have a world-wide reputation. Some of New England's rugged honesty of character went into Nicholson Files 52 years ago—and has stayed there.

Send for a copy of "File Philosophy"
—it will help and interest you.

NICHOLSON FILE COMPANY
PROVIDENCE - - R. I., U. S. A.

